

EXECUTIVE SUMMARY

Recommendation of \$500,000 or Greater 19-069E – Identity Management and Single Sign-On Software Solution

Introduction

Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the recommendation to award Request for Proposal (RFP) 19-069E to two (2) Vendors, for three (3) years eight (8) months starting November 7, 2018 through June 30, 2022, with a renewal option for two (2) additional one (1) year periods. RFP 19-069E will facilitate the purchase of mission-critical software which will be utilized throughout the School Board of Broward County, Florida (SBBC).

Goods/Services Description

Responsible: Information & Technology (I&T)

This RFP was separated into two (2) groups. Group one (1) is for Single Sign-On (SSO), and group two (2) is for Identity Management (IDM). This allowed a larger pool of vendors to participate. Both software solutions integrate into every application utilized District-wide.

SSO has become the linchpin of application access in the District since it was first implemented in 2016; however, there are many limitations of the District's current solution.

SBBC has used an in-house developed IDM solution for over ten (10) years. This solution is not supported and no longer meets the needs of the district. Should the District run into technical issues with the current homegrown solution, there is no support available. Failure would cause many users to lose access to applications and resources critical to their workday.

This solution is crucial in providing individualized learning to classrooms, directed communications to staff, security access both physically to locations and virtually to devices, servers, applications, and other systems.

These solutions will be implemented over the winter break to ensure minimal disruption to users.

The recommended awardee for group one (1) is Clever, Inc. (Clever). Clever's SSO solution will bring many benefits to SBBC including:

- A solution that is directly catered towards K-12 education
- Provided with minimal cost to SBBC
- SSO integrations all created by Clever staff
- Multi-Factor Authentication to better secure applications that have access to sensitive data
- Enhanced self-service password management options available to Students and Staff

The recommended awardee for group two (2) is Identity Automation, Inc. (IA). IA's IDM solution will bring critical benefits to SBBC including:

- A strong framework to manage the provisioning of over 300,000 users
- Drastically reduced account creation and modifications times for the district
- Ability to process advanced user access by better identifying who a user is within our district
- Workflow functionality allowing users to request access and account changes
- Automation of the creation of email accounts.

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Procurement Method
Responsible: PWS

The solicitation ran from July 18, 2018 through August 8, 2018. There were four hundred, and fifty-seven (457) vendors notified, twenty-four (24) vendors downloaded the RFP, one (1) vendor submitted a no-bid response and four (4) bids were received before bid opening. Vendors were selected for the award based on the highest score by the RFP Evaluation Committee.

Financial Impact
Responsible: PWS and I&T

The total spending authority requested is \$996,546, which represents the cost of the software solution, implementation, integration, training, and support for the full term of three (3) years and eight (8) months. This spending authority request includes \$95,752 if the Alternate for Group 1 must be engaged.

The current SSO vendor is SailPoint (bid 56-059E), approved at the March 1, 2016 meeting as item EE-2 with a spending authority of \$1,087,400 for a three (3) year term. SailPoint has advised SBBC that the District cost to renew with them will increase to \$780,000 per year.

Below is a breakdown of the spending authority being requested:

SSO & IDM Costs	Year 1	Year 2	Year 3
Clever SSO Licensing	\$0	\$0	\$0
Implementation	\$35,750		
Identity Automation IDM Licensing	\$244,548	\$244,548	\$244,548
Implementation	\$125,400		
Training	\$6,000		
<i>Alternate to Group 1 (*if needed)</i>		<i>\$47,876</i>	<i>\$47,876</i>
Total	\$ 411,698	\$292,424	\$292,424

Cost Summary	
Year 1	\$411,698
Year 2	\$292,424
Year 3	\$292,424
3-year Cost	\$996,546